

Connecting Ideas, Capital and Clients

Comprehensive capital solutions for commercial and multifamily real estate

2018 Year in Review

\$7.45 Billion
Transaction Volume

534
Transactions

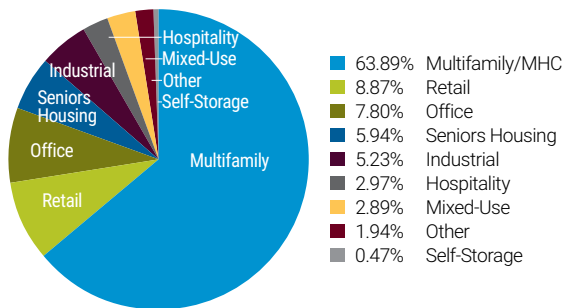
\$13,957,124
Average Loan Size

\$29.5 Billion
Servicing Portfolio

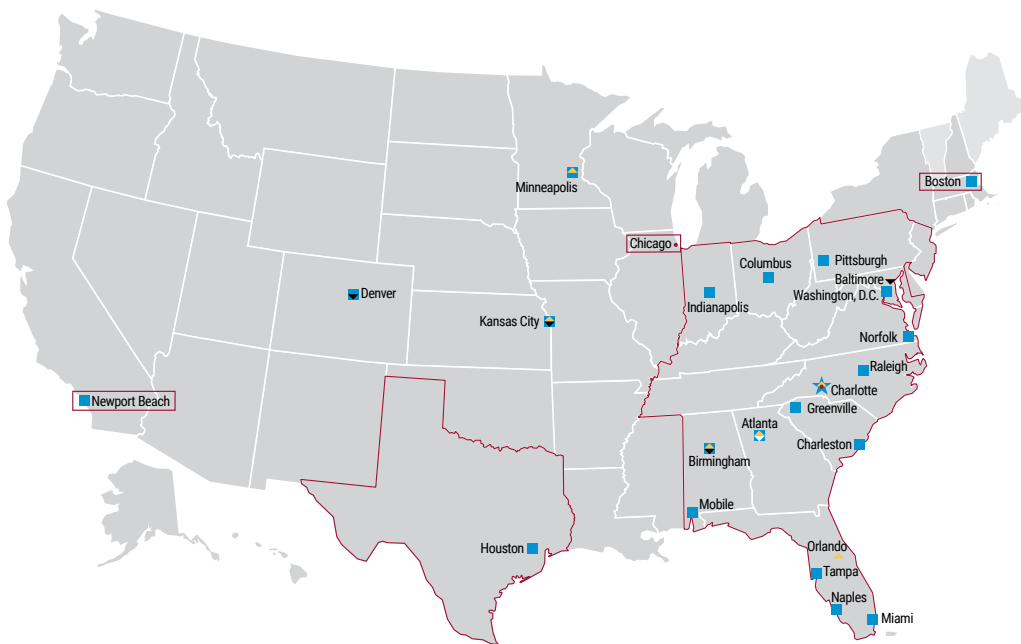
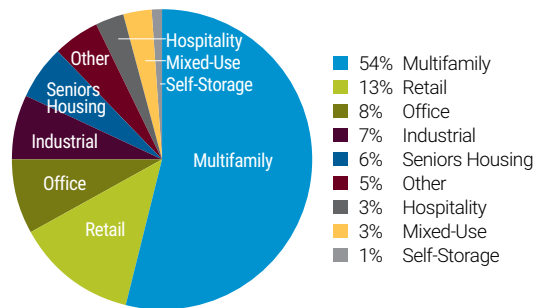
3,664
Loans Serviced

Grandbridge, as part of BB&T, brings our clients deep industry expertise and a full slate of client-focused services. A national, full-service leader in commercial and multifamily finance, we combine our wide range of capital sources with knowledgeable and experienced team members to deliver results.

2018 Transaction Volume by Property Type



2018 Loan Servicing by Property Type



Grandbridge National Market Coverage

- Grandbridge Production Offices
- ▲ Grandbridge Servicing/Asset Management
- ▽ Grandbridge Seniors Housing
- ▼ Grandbridge FHA Underwriting
- ★ Grandbridge Corporate Office
- States where Grandbridge services loans
- BB&T Real Estate Funding
- BB&T Banking Network/Corporate

2018 Year in Review

We provide permanent, interim and construction loans, using a broad capital provider base that includes scores of correspondent life insurance companies, CMBS investors, pension fund advisors, commercial banks and capital markets investors. We are a Fannie Mae DUS® (Delegated Underwriting and Servicing) lender, a Freddie Mac Multifamily Approved Seller/Servicer for conventional and seniors housing, and an active participant in FHA-insured MAP and LEAN loan products. Additionally, our subsidiary, BB&T Real Estate Funding, offers flexible construction, bridge and permanent financing loan programs nationwide. As an S&P STRONG rated servicer, we service loan portfolios, and provide asset and portfolio management nationwide for our correspondent partners.

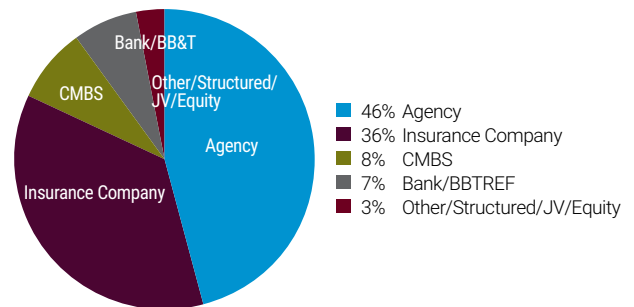
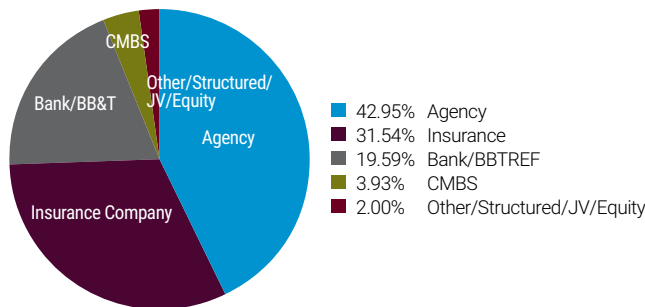
Visit our **Rates and Indices** page at Grandbridge.com to view the latest industry rates and news.

2018 Transaction Volume by Property Type

Count	Property Type	Loan Amount
269	Multifamily/MHC	\$4,761,672,610
92	Retail	661,412,416
50	Office	581,090,700
12	Seniors Housing	442,784,500
47	Industrial	389,853,715
20	Hospitality	221,012,100
16	Mixed-Use	215,748,800
22	Other	144,599,599
6	Self-Storage	34,930,000
534		\$7,453,104,440

2018 Loan Servicing by Property Type

Count	Property Type	Loan Amount
1,424	Multifamily	\$16,099,709,680
931	Retail	3,768,244,574
420	Office	2,444,068,738
350	Industrial	1,943,355,691
137	Seniors Housing	1,692,315,570
176	Other	1,484,901,242
89	Hospitality	1,006,701,838
73	Mixed-Use	864,560,563
64	Self-Storage	229,129,195
3,664		\$29,532,987,091



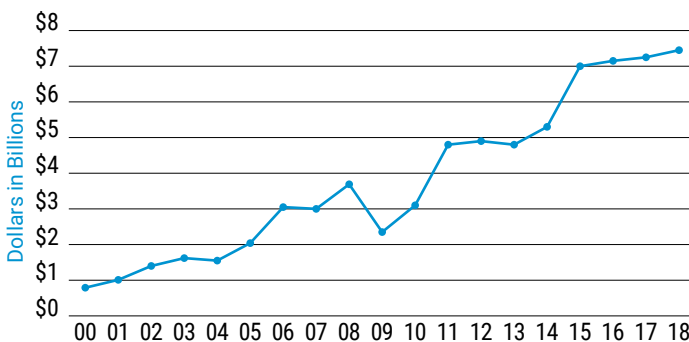
2018 Transaction Volume by Investor Type

Count	Property Type	Loan Amount
172	Agency	\$3,201,080,200
211	Insurance	2,350,780,312
104	Bank/BB&T Real Estate Funding	1,459,814,578
29	CMBS	292,730,350
18	Other/Structured/JV/Equity	148,699,000
534	Total	\$7,453,104,440

2018 Loan Servicing by Investor Type

Count	Property Type	Loan Amount
1,119	Agency	\$13,713,601,701
1,991	Insurance Company	10,747,838,976
263	CMBS	2,332,152,705
153	Bank/BB&T Real Estate Funding	2,011,661,840
138	Other/Structured/JV/Equity	727,731,869
3,664		\$29,532,987,091

Transaction Volume History through year-end



Loan Servicing History through year-end

